

# COUNTY OF LORAIN BID TABULATION SHEET

BID FOR: Food Services @ Lorain County Sheriff's Office/Jail

DATE OF OPENING: December 29, 2014 @ 3:00 p.m.

BIDDERS	Aramark Corrections	ABL Management, Inc.	Trinity Services Group, Inc.	
AMOUNT OF BID	See Sheets Below	See Sheets Below	See Sheets Below	
BID BOND	X	X	X	
NON-COLLUSION	X	X	X	
ANTI-DISCRIMINATION	X	X	X	
PERSONAL PROPERTY TAX	X	X	X	
REAL ESTATE TAX	X	X	X	
SAFETY POLICY	X	X	X	



2300 Warrenville Road  
Downers Grove, IL 60515  
(630) 271-2000

## Price Per Meal

Meal prices will be billed on an ordered or served basis, whichever is greater. Special functions and catering meal services will be mutually negotiated. The price increment will be determined by adding the total number of billable inmate meals ordered or served to inmates for the billing week, and dividing by twenty-one (21).

Population Range		Price per meal
300	324	\$ 1.255
325	349	\$ 1.211
350	374	\$ 1.172
375	399	\$ 1.139
400	424	\$ 1.114
425	449	\$ 1.093
450	474	\$ 1.071
475	499	\$ 1.052
<b>Capital Investment</b>	<b>Depreciation 5 Year</b>	<b>\$125,000 *</b>
<b>Staff Meals</b>	<b>See sample menu in proposal</b>	<b>\$2.00 - \$5.00</b>
<b>Fresh Favorites</b>	<b>Commissions</b>	<b>22%</b>
<b>Dish Machine Rental</b>		<b>Monthly Cost paid by Aramark</b>

\*Aramark has managed the food service operation at Lorain County for the past sixteen years, since December, 1997. As a result, we are fully aware of the Sheriff's Department programs and quality expectations. Our program has always been solutions based, and our proposal continues this approach by incorporating a complete kitchen equipment renovation project which we have identified in our proposal. This plan will elevate the kitchen to the next level, installing new equipment to replace the current aging, worn equipment, (\$125,000) which is more energy efficient and includes the latest innovations and features. This plan will improve the overall quality and efficiency of the operation while reducing the future cost to the county of equipment replacement. Consistent with our vision of the partnership between Aramark and Lorain County, we believe this investment will create a sustainable kitchen operation well into the future. If the County desired to enjoy a lower cost per meal, and not take on the investment offer they could reduce the offer cost per meal by an additional \$0.055.

**GO BEYOND**  
**FOR YOU. WITH YOU.**

CELEBRATING OVER **35** YEARS  
OF SERVICE TO PUBLIC SAFETY

1. Lorain County shall provide the Vendor with sixty (60) days written notice of conditions endangering performance. If, after sixty (60) days written notice, the Vendor fails to remedy the condition(s) contained in the notice, Lorain County shall issue an order to stop work immediately.
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2. If, at any time during the term of the contract, Lorain County deems that the health, welfare, or safety of the inmates is at danger, the County reserves the right to terminate the contract with twenty-four (24) hours written notice.
  3. Lorain County shall be obligated to reimburse the Vendor only for those services rendered prior to the date of notice of termination, less any liquidated damages that may be assessed for non-performance.
- D. With the mutual agreement of the County and the Vendor upon receipt of not less than ninety (90) days written notice, the contract may be terminated on an agreed upon date prior to the end of the contract without penalty to either party.
  - E. The county reserves the right to negotiate with the Vendor for additional services should the need arise.

**General Information:**

- A. Inmate meals served in 2011 – 429,282, 2012 – 454,984, 2013 – 464,829.
  - B. Average Daily Population in 2011 - 392, 2012 - 415, 2013 - 424.
  - C. Lorain County Jail will be able to supply an inmate labor force of 8-10 inmates. These inmates will be assigned to the kitchen.
  - D. The current rated capacity of the facility is 422 inmates.
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- E. Current Inmate census: 401 (11-17-14)

**Attachment "A"      Price per Meal**

<u>Jail Population</u>	<u>Price</u>
300-324	\$1.20461
325-349	\$1.18394
350-374	\$1.16562
375-399	\$1.14926
400-424	\$1.13989
425-449	\$1.12130
450-474	\$1.10925
475-499	\$1.09828

*ABL management*

500-524	\$1.08823
525-549	\$1.07899

\*The total number of inmate meals served per week is divided by 21 in order to determine the price point on this sliding sale.

**All Meals to be prepared ON-SITE from scratch**

**Trustees (20 daily) to receive double portions; one sandwich and beverage**

**Staff Meals to be Provided at \$2.00 per Meal**

**Grand Jury Meals to be supplied at no cost**

**Kitchen Equipment Maintenance is included**

**Additional Full Time Employee = \$0.07 Cents per Meal**

**Additional Part Time Employee = \$0.035 Cents per Meal**

**\*VALUE ADDED SERVICES\***

ABL can also offer the Chef's Grill Program which brings take-out style food to the inmates of your facility while generating extra revenue for your budget and influencing inmate behavior. The menu items can be customized to suit your needs and preferences. The Chef's Grill menu, costing and commission are developed with your facility director upon award of the contract.

*ABL management*

# Cost Proposal

## Attachment A - Price Per Meal

### Pricing Scale for Lorain County Jail

<u>Inmate Population</u>	<u>Price Per Meal</u>
300-324	\$ 1.196
325-349	\$ 1.154
350-374	\$ 1.118
375-399	\$ 1.087
400-424	\$ 1.059
425-449	\$ 1.035
450-474	\$ 1.015
475-499	\$ 0.997
500-524	\$ 0.981
525-549	\$ 0.967

Trinity Services